

routines for efficiency. But when those habits start actually harming your bottom line instead of helping, it's time to toss them out. Do you recognize any of these as bad habits

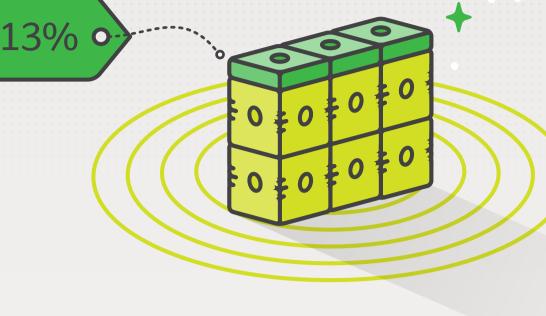
your organization could stand to drop?

# Accepting infrastructure TCO that's higher than it needs to be Your IT Infrastructure is crucial to every part of the organization.

But not every IT dollar is well spent, and not every purchase avoided is actually going to save you money in the long run. Are you spending on separate resources that could be virtualized and consolidated? OVER THE PAST YEAR, TOTAL COST OF OWNERSHIP FOR **HOW TO BREAK THE HABIT** IT INFRASTRUCTURE SOLUTIONS HAS INCREASED BY 13%

### Think of your IT spending holistically,

and not just as a list of line items. Virtualization can help you spend efficiently, scale quickly, integrate with existing solutions, and address critical security issues.



BAD

HABIT

## at converged infrastructure You've probably experienced the advantages of converged infrastructure. If not, it's likely that convergence is on your agenda. But if you consider

Getting stuck

stage of efficiency, and the advantages you can get from more edge infrastructure, including easier recovery and greater security. **HOW TO BREAK THE HABIT** 

achieving convergence as a stopping point, you're missing out on the next

#### purchase or architecture decision. Can you virtualize legacy systems?

critically as you make every IT

With hyperconverged infrastructure, every part of your IT ecosystem is more performant and flexible, leaving you ready

Consider your current infrastructure

to extend your IT with edge computing options wherever they make sense, as fast as you want to integrate them.



BAD

HABIT

#### cloud as the once and forever solution leaves you dependent on infrastructure you can't control. And 43% of SME respondents in a recent study named cost control one of their top-five frustrations with public cloud providers.1 For lower latency, greater security, and a host of other reasons, you don't want to rely on a cloud-only

infrastructure. Many new technology applications already run

The cloud has been a boon to enterprise IT. But going all in on

Assuming "Cloud first"

is a forever rule

at the edge, and that trend will continue to grow. TOP EDGE BENEFITS OF HYPERCONVERGED **HOW TO BREAK THE HABIT** INFRASTRUCTURE FOR BUSINESSES<sup>2</sup> Plan or expand your hybrid cloud strategy, so you can determine which data and which computing loads are most cost-effectively hosted on premises, and which

**Improved** 

BAD

**HOW TO BREAK THE HABIT** 

Your infrastructure doesn't need to

experience downtime - so refuse to

accept it as inevitable. Delhaize, one of

ones are better suited for the cloud.

### performan security disaster IT expense recovery **Expecting downtime** - and accepting it

NUMBER OF DOWNTIME EVENTS WITHIN THE PAST YEAR

Easier

Increased

Reduced

the world's largest grocers, installed a 0000 new three-node Scale Computing 0000 hyperconverged solution to virtualize a 0000 000 range of services and replace a complex multi-vendor infrastructure in 800 of its **Small** Mid-size Enterprise stores. The result? A record zero minutes of downtime to date!3

Every moment of downtime is time that your employees can't work,

suppliers can't get in touch, and customers can't place orders or

organizations suffer from an average of 28 hours of downtime in

any given year - and for larger enterprises, it's closer to 45 hours.2

get support. Being in business means being open for business. Yet

Watch the video

# Buying what you don't need, and paying for what you don't use It's tempting to adopt solutions that promise more than you need – but they have a downside. Overprovisioning usually means overspending in the present for what might happen in

SCALE OUT

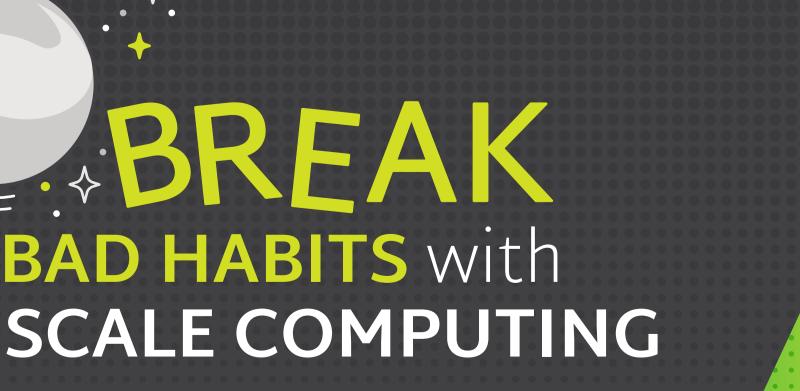
SCALE UP SCALE UP Demand that any infrastructure solutions you adopt can scale along with your needs. There's no need to overprovision if you know that your infrastructure can

the future. As technology advances, you may be dealing with

a strained budget, and with yesterday's solutions.

# grow with your business needs.

**HOW TO BREAK THE HABIT** 



Hyperconverged infrastructure technologies, like Scale Computing's SC//Platform, allow you to break bad IT habits and do more with less, radically simplifying IT. It might be time to start investing in technology that changes the way you think about and manage IT for a better and more efficient future for your business.





- "Gartner 2020 Cloud End-User Buying Behavior Survey," Gartner, Inc., 2000 "FY22 Strategy Scale Computing," Spiceworks Ziff Davis, November 2021
- "HC3 Edge Solution Success Story," Scale Computing, February 2019

https://www.youtube.com/watch?v=KcGQSfedgaw